

**Fourth & Hope
Board of Trustees Meeting
Remote – by Zoom
Oct 25, 2022, 6:00 pm
Board President Nick Roncoroni, presiding
Minutes**

Present by Remote Connection:

Board Members: Nick Roncoroni, Larry Peterson, Pat Stoffregen, Theresa Lee, Marla Garske, Nancy Lofton, Marla Garske, Nancy Lofton, Scott Mansell

Staff, Consultants, Community: Doug Zeck, Jr. Executive Director, Brad Parsons, Dawn Brown.

Called to order: 6:051 Meeting by Nick Roncoroni who also offered opening prayer.

Agenda Approval: A motion to approve the agenda was made by, Marla Garske and seconded by Pat Stoffregen. The vote was unanimous in favor of approval.

Approval of Minutes for the Sept 27, 2022. A correction on the minutes were made of Brad Miller being in attendance as well as Brad Miller seconding the approval of the agenda and approval of the minutes not Brad Parsons. A motion to approve the minutes was made by Scott Mansell and seconded Larry Peterson. The vote was unanimous in favor of approval.

Financial Report: Brad Parson reviewed the financial statements through August 30, 2022. We finished September with positive net income of \$19,640 vs. budgeted net income of \$5,026. For the 3 months ending September 30, 2022, we show positive net income of \$68,289 vs. budgeted net income of \$12,578. We finished with positive net income of \$9,997 for the same period last year. Shelter is running (\$49,741) below budget. We anticipate new funding to come in from sources such as Cal AIM, HHAP, and Partnership Health in the near future. In fact, we received \$212,859 from Cal AIM in October. Treatment is running \$107,602 ahead of budget. We benefited from a significant increase in our fee for service rates effective 07/01/22. We have also realized actual vs budget savings in personnel. Transitional Housing is running \$82,013 ahead of budget. We benefited from a significant increase in our fee for service rates effective 07/01/22. We have also realized actual vs budget savings in personnel and rent. Outpatient is running (\$33,840) below budget due to lower-than-expected revenue from Westcare. PSH for CH is running (\$58,810) below budget due to contract renewal delays with HUD and the City of Woodland. G&A is running \$8,488 ahead of budget due to donations and actual vs budget savings in personnel. Total donations are at \$67,510 vs. \$38,093 last year and an annual budget goal of \$235,000 for the entire year. Total cash (lines 63,64) decreased by (\$89,741) during the month of September. We are down (\$112,946) vs. last year at this time. Total outstanding receivables (line 65) increased by \$65,057 during the month of September. We are up \$30,736 vs. last year at this time. Total payables (line 69) are up \$34,995 vs. the prior year, with outstanding credit card payables (line 70) up by \$4,354. We have an outstanding note payable of \$628,830 due to Friends of the Mission as part of the Walter's House purchase (line 74). We have reduced this outstanding balance by \$67,320 in the past year. We have \$213,008 of outstanding receivables greater than 60 days old This is an increase of \$67,441 vs. the prior month.

Executive Director/ Staff Reports: The Board reviewed the Directors Report. 16 Clients have moved into East Beamer Way's new homes as of October 25, 2022. Doug included great pictures of some of the new residents. We do have one child at the new homes of a employee. November should be the groundbreaking of the new Walter house.

New Business: None

Old Business: None

Staff Report: Dawn thanked everyone for their help and gave a tentative report of the Empty Bowels Fundraiser. Expenses not included.

	2017	2018	2019	2022
Sponsorship	12,750.	19,150.	14,825.	20,675.
Ticket Sales	4,225.	4,725.	6,630.	7,095.
Auction	4,100.	4,300.	4,600.	3,700.
Total:	22,595.	28,696.	26,631.	31,485.

Great job Dawn....

Committee Reports:

- **Finance Committee:** Pat Stoffregen reported that the Finance Committee met via Zoom before the Board meeting. Nothing to report
- **Development Committee:**
- **Executive Committee:** Nothing to report.

A motion was made to move the November board meeting to the 29th. Made by Catherine Portman and seconded by Nick Roncoroni. The vote was unanimous in favor of approval.

Adjournment and Closing Prayer: Meeting was adjourned. At 6:30 pm with a prayer by Doug Zeck.

Taken by
Theresa Lee, Secretary.